To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges November 2021



Dear Customers,

Please see surcharges, estimated lead times, and shut down dates below. We are seeing lead times and pricing at the mills continuing to experience significant increases in demand, extending lead times further, all resulting from Covid and staff/crewing issues in part due to reduced staffing in 2020. So, we encourage you to look at your forecast for 2021 - 2022 and place your orders sooner rather than later in order to get your parts when you need them.

## **Surcharges:**

## **CJ Estimated Forging Lead Times:**

- Forgings "As Forged" = 19 weeks
  - All hammers are at 19 weeks lead time with material on the ground.
- Mill Lead times = 26-30+ weeks
- Outside processes:
  - Heat Treating = 3 weeks
  - Mechanicals = 1 week
  - Non-destructive Testing = 2 weeks
  - Machining = 6 weeks

The above lead times are estimates only.

## **Holidays & Maintenance Shut Down Periods:**

CJ will be shut down during the following time frames: Thanksgiving – November 25<sup>th</sup> & 26<sup>th</sup> Winter Maintenance Shutdown - December 22<sup>th</sup> - January 4<sup>th</sup>, 2022

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Steel Company Surcharge Shipment Rates	
Delivery in October 2021 for November 2021 invoicing	
per Hundred Weight	
Scrap	\$26.492
ALLOYGRADE	TOTAL
E3310H	\$28.095
4130H-4150H	\$6.764
4320	\$19.275
4340	\$20.000
4820	\$30.610
86XX	\$9.767
88XX	\$13.026
9310	\$28.113
EN355	\$21.718
Carbon Steel 10xx	\$0.662
Carbon Steel 1141-1144	\$1.324
Carbon Steel 1146	\$1.324
Raw Material Energy Surcharge	\$0.112
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$58 each